

# 6 MYTHS

## About Instrument Management Systems

### Myth #1:

**IMS™ Cassettes take up too much space.**

IMS™ Cassettes may be physically bigger than pouches, but that doesn't necessarily mean that they take up more space.

**IMS™ Cassettes help facilities better organize their reprocessing flow, freeing up to seven linear feet of counter space.**

They are also easily stacked, sterilized, and stored in a more organized fashion than pouches. One cassette can do the job of multiple pouches during a single procedure—saving you extra space. Plus, they are made of durable, lightweight stainless steel.



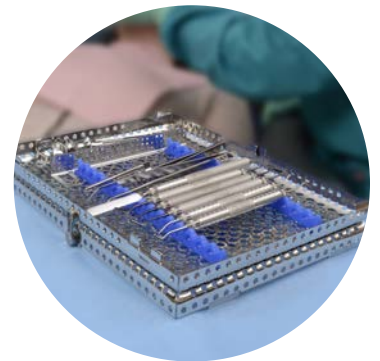
### Myth #2:

**Packing IMS™ Cassettes takes too long.**

IMS™ Cassettes eliminate time-consuming steps to streamline reprocessing, which can save facilities an hour or more each day.

**IMS™ Cassettes systematically organize instruments according to procedure type, allowing for more focus on patients and less time spent looking for missing instruments.**

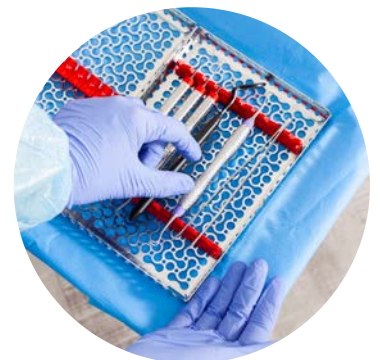
Instruments don't need to be scrubbed by hand and they don't need to be sorted and pouched. That time saved adds up quickly. On average, offices that use IMS™ Cassettes see a time savings of 5 to 10 minutes per procedure.<sup>1</sup> Over the course of a day, that saves offices an hour or more.



### Myth #3:

**IMS™ Cassettes make it more difficult for team members.**

With IMS™ Cassettes, **team members are left with less sorting, less guess work, less forgotten instruments, and less chance of mislabeling or mispacking instruments.** Dental assistants and hygienists can feel confident walking into every operatory knowing they have the correct instruments and leaving more time to spend with the patient.



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### Myth #4:

**IMS™ Cassettes take up too much space in autoclave.**

**Keeping procedures in a cassette helps to prevent overloading of the sterilizer.**

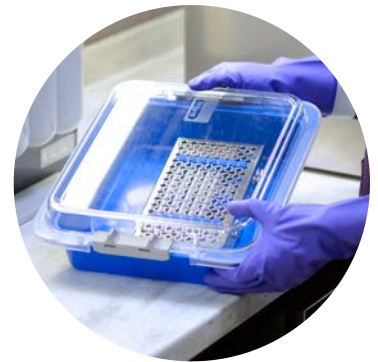
Without the use of cassettes, pouches are frequently overstuffed. This leads to overloading the sterilizer and the risk of not achieving full sterilization. HuFriedyGroup IMS™ Cassettes have a patented design that permits optimal penetration of steam to instruments during sterilization. Revolutionary hole pattern design provides more access to instruments during cleaning and sterilization.



### Myth #5:

**IMS™ Cassettes make staff turnover more difficult.**

IMS™ Cassettes help facilities create a system for managing their procedural setups. **Each setup includes all of the instruments that are needed to help with onboarding and standardizing care throughout a single facility and even across multiple locations.** Training new hires or temporary staff on patient prep, reprocessing, and operatory breakdown is simpler with IMS™ Cassettes.



### Myth #6:

**IMS™ Cassettes are not worth the investment.**

IMS™ Cassettes **can make an immediate impact on a facility's bottom line, with the time saved allowing them to see new patients and bring in tens of thousands of dollars in new revenue.** IMS™ Cassettes also protect instruments and reduce costs of purchasing new instruments. Dental instruments are kept together throughout the cleaning process, reducing the potential for instrument breakage or loss. It's no wonder IMS™ Cassettes have a 95% satisfaction rating.<sup>2</sup>



Learn more about IMS™ Cassettes at [HuFriedyGroup.com/IMS](https://HuFriedyGroup.com/IMS)

1) Based on Hu-Friedy market survey results when compared to single instrument reprocessing.

2) Based on IMS™ Cassettes user survey. Data on file.

Hu-Friedy Mfg. Co., LLC, 1666 E. Touhy Ave., Des Plaines, IL 60018 | [HuFriedyGroup.com](https://HuFriedyGroup.com)

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